
A Red Implementation

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A three part presentation

Part 1: Why Oracle Financials

In 2000 The Warehouse had 3 entities, 3 Chart of accounts, 3 different FIS's all with operational issues. Each entity could present a case for change. The question The Warehouse had to understand was whether it would pursue a common group solution or deal with each brand independently.

The positives of one platform, one process, one CoA, centralised maintenance etc were balanced against risk elements in relation to solution, partner and project selection and performance.

Caleb will present the thought processes and key drivers that influenced The Warehouse's decision. This section provides context for part 2 & 3.

Part 2: The Warehouse Environment

The Warehouse has adopted a NZ first for Oracle financials in terms of its relationship with Oracle, Asparona and Unisys. The Warehouse lease software in an ASP type model. Asparona are responsible for managing the environment. Unisys house our servers. Caleb will present a highlevel view of the nature of this relationship and responsibilities of the parties.

Part 3: The Project

Asparona was first engaged by TWL a year before the implementation started for a one-week feasibility study to ensure Oracle Financials could handle the critical business processes. Following a positive outcome from this study Asparona was engaged 6 months later to undertake a two-week scoping study in conjunction with the TWL project manager. The purpose of this was to agree a group-wide scope with each of the brands and estimate the project cost for a group rollout.

The implementation started in April 2002 and went live in August 2002. The presentation will cover:

- critical success factors of the project
- time-line
- Asparona/TWL project team and partnership concept
- influence of working to a tight scope
- change management process
- deliverables
- approach to transition
- post-live review