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NZOUG
Inspiring. Practical. Informative.
2013
Te Papa, Wellington
New Zealand, 18 to 19 March
2013

Rank Group
Enterprise Performance
Management
Case Study

Presenter

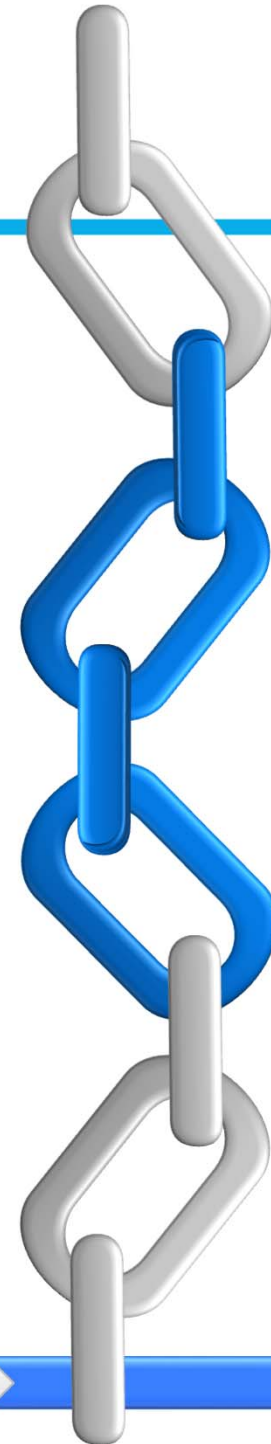**Richard Philipson** Practice Manager New Zealand, James & Monroe

ORACLE® **Platinum Partner**

Overview

- Rank Group and James & Monroe

- Management's Perceptions

- Current Solution

  - Process Perspective

  - Infrastructure

  - Finance

- Key Challenges and How Rank faces them

- Recent Successes

- Moving Forward

- Key Learnings

- Questions

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Rank Group and J&M

- 2008

Rank Group

Rank Group is a privately held investment company in Auckland, New Zealand with 500+ Oracle EPM Users and constituent companies operating internationally in packaging, consumer goods, building supplies, and automotive aftermarket industries

Rank Group

RANK GROUP LIMITED

Rank Group is a privately held investment company in Auckland, New Zealand.
Rank constituent companies operate internationally in packaging, consumer goods, building supplies, and automotive aftermarket industries.
Member companies can be accessed through the links below.

REYNOLDS GROUP HOLDINGS		AUTOMOTIVE GROUP	CARTER HOLT HARVEY GROUP	
FOOD PACKAGING	CONSUMER PRODUCTS	UCI International	PULP, PAPER & PACKAGING	BUILDING SUPPLIES
evergreen packaging / SIG	Hefty	ASC	CarterHoltHarvey Pulp&Paper	CarterHoltHarvey Woodproducts Australia
PACTIV	Presto	CHAMPION LABORATORIES, INC. / MASTER M	CarterHoltHarvey Packaging	CarterHoltHarvey Woodproducts New Zealand
GRAHAM PACKAGING COMPANY INC.	Reynolds	WELLS VEHICLE ELECTRONICS / AIRTEX		CARTERS YourBuildingPartner
CSI CLOSURE SYSTEMS INTERNATIONAL	Reynolds Consumer Products	Holts / Autolite		
		Prestone / FRAM		

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Rank Group and HFM

CHH

SIG

REYNOLDS

PACTIV

FRAM

UCI

GPC

DOPACO

2007	2008	2009	2010	2011	2012	2013	2014
DESIGN	IMPLEMENT	RE-DESIGN	STABALISE	MAINTAIN	ENHANCE	SIMPLIFY	????

J&M Partnership
begins

Upgrade to EPM 11.1.2.1

Three month Start to finish rollout of EPM
11.1.2.1. 4 Environments, 18 Servers, 500+
users, HFM and FDM applications, Worldwide

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James & Monroe

Business Consulting company focused on Enterprise Performance Management (EPM)and Business Intelligence (BI) in both development and ongoing annual support of applications

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Partnership with J&M

- Hyperion Solution Partner since 2008, providing
  - Support
    - Agile Development Culture
    - Tier 3 live support
  - Training
  - Enhancements
    - Building forecasting process
    - Business logic
  - Advice
    - Assisting to avoid common mistake
    - Providing best practice advice

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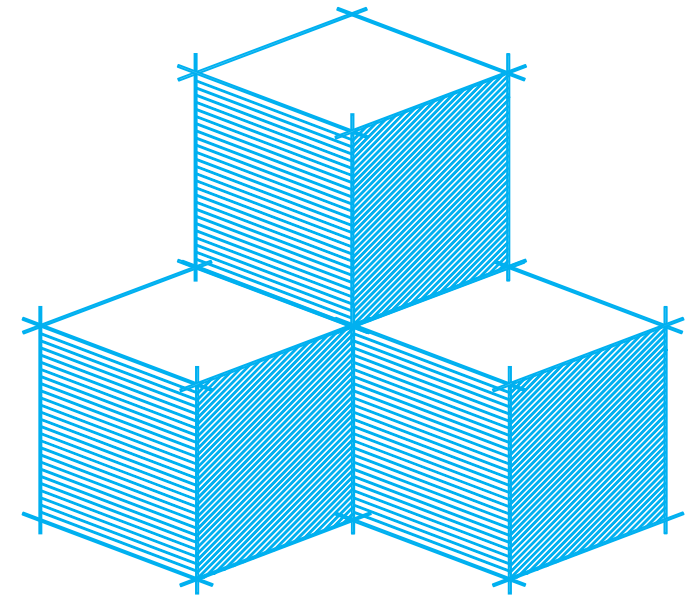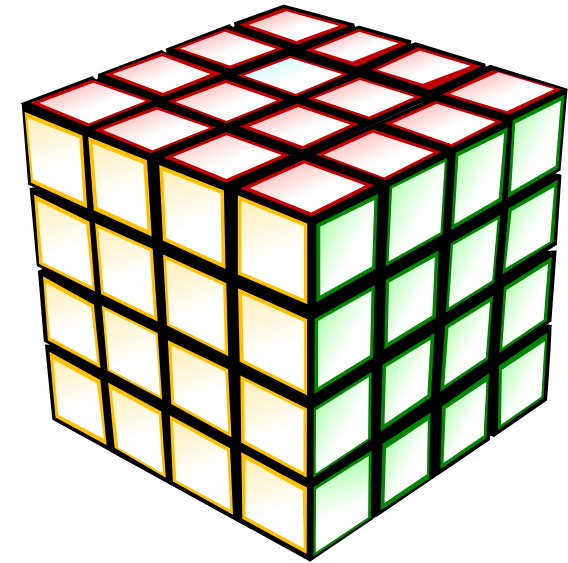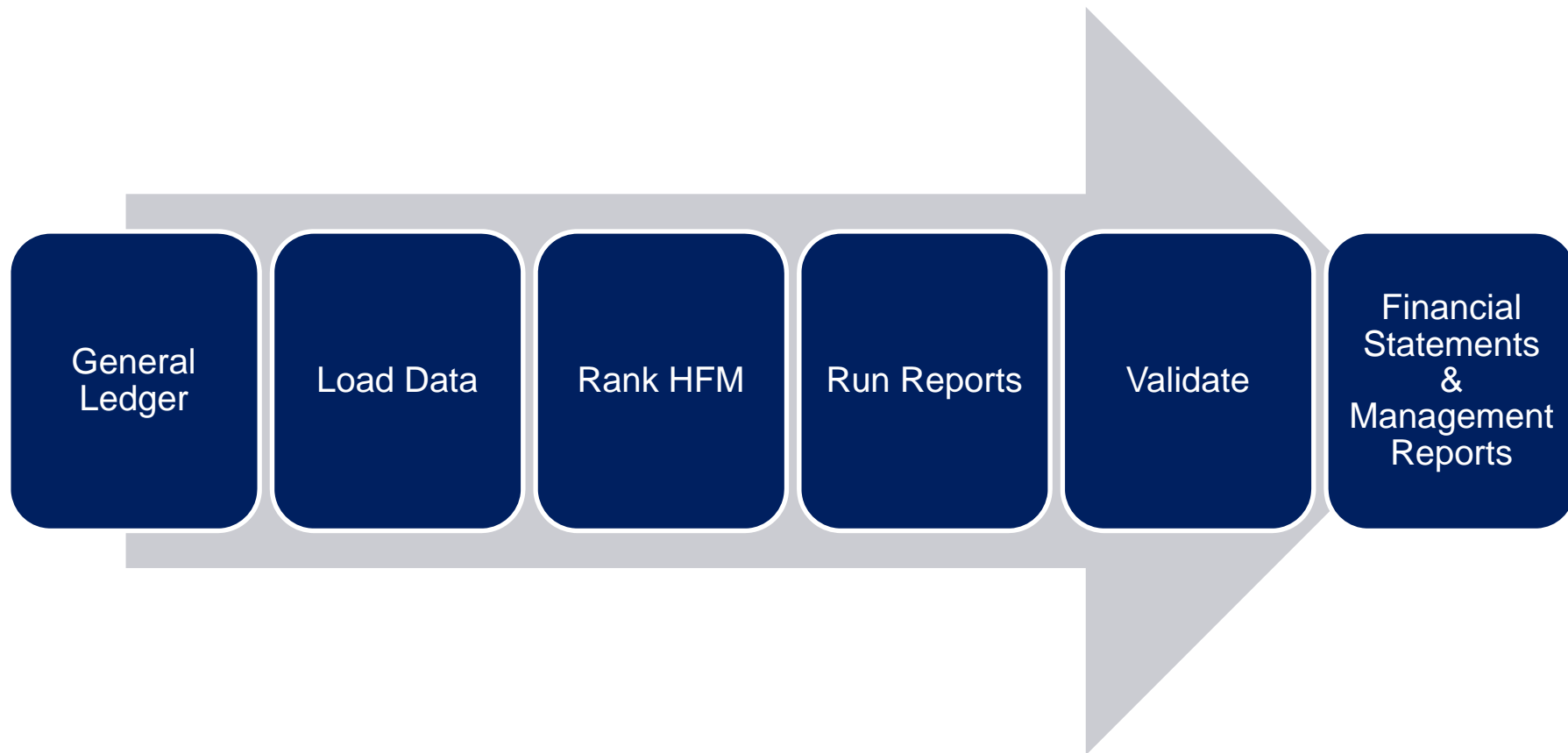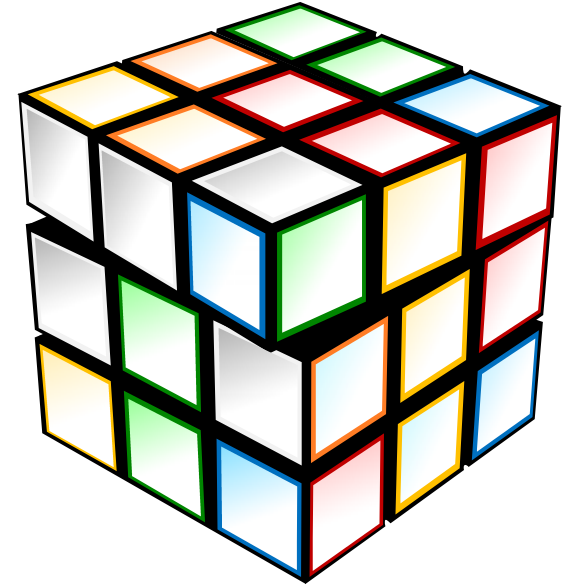
Management's Perception

- The theory

Management's Perceived Assumptions

- You have all the information in your GL for your reporting requirements
- You only have one GL
- That your data is always correct
- That you have no late adjustments
- That accounting is consistent across multiple countries
- There are no time constraints

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Management's
Process perspective

General Ledger → Load Data → Rank HFM → Run Reports → Validate → Financial Statements & Management Reports

Current Solution - Reality

- Looking at HFM through Process, Finance, and IT

Rank's EPM Solution
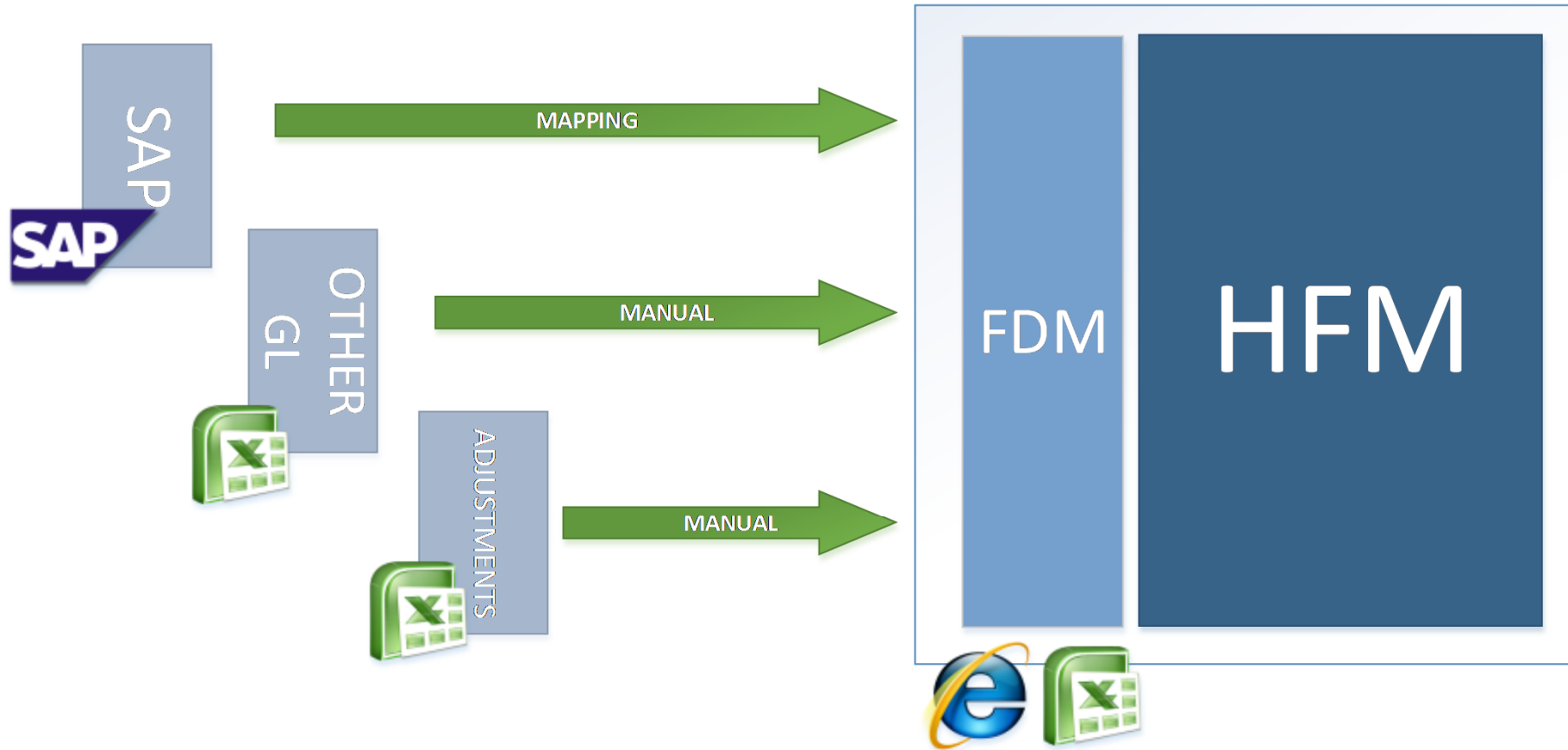## driven by reporting requirements

- **External Reporting**
  - Financial Statements – Quarterly / Half Year / Annual
  - Bank Covenants

- **Management Reporting**
  - Monthly reporting of actuals
  - 13 month Rolling forecasts
  - Annual Plan
  - Business Performance
  - Implications on;
    - Banking Covenants
    - Cash for Debt Servicing
    - Cash for Capex
    - Surplus Cash
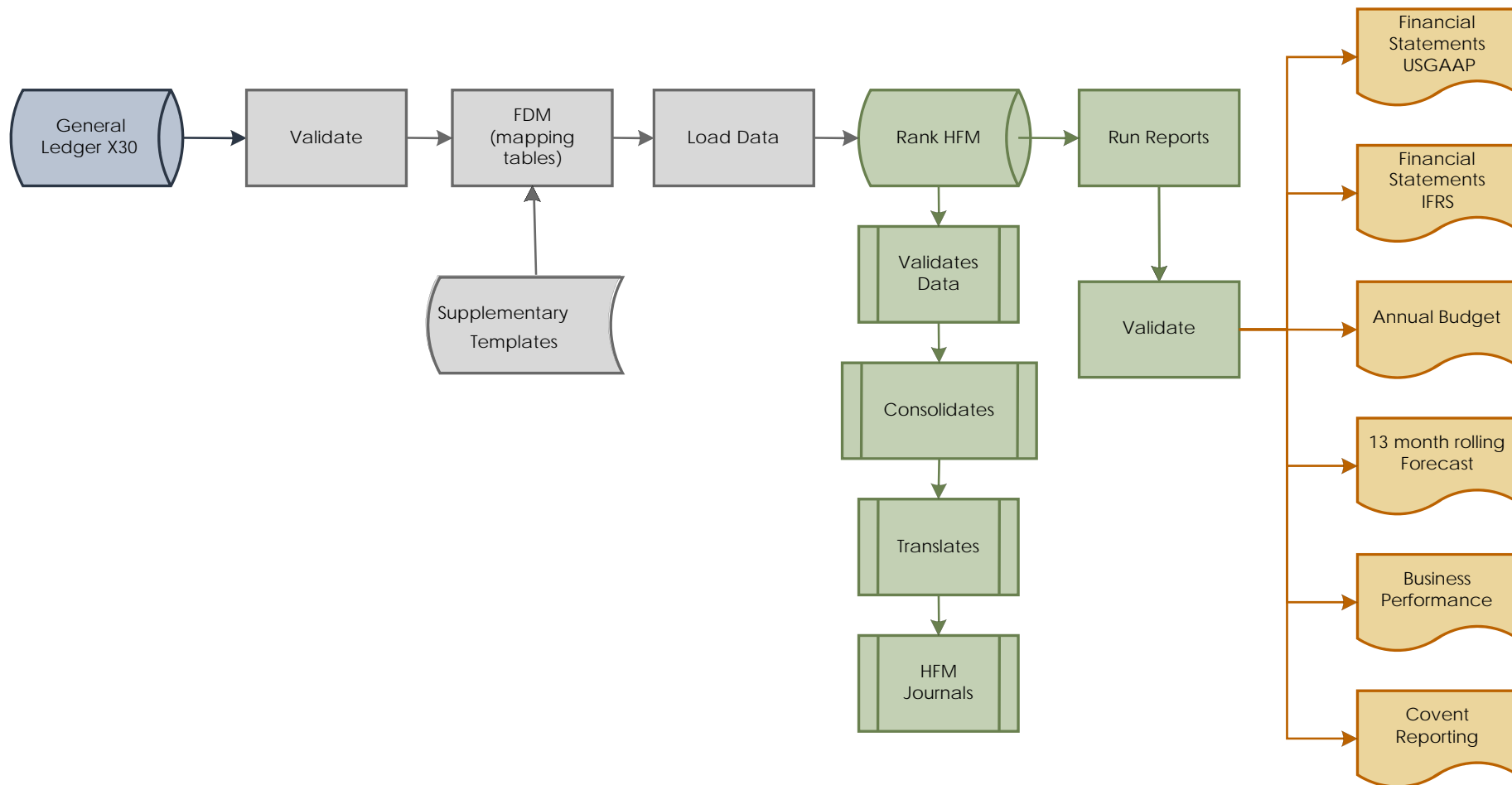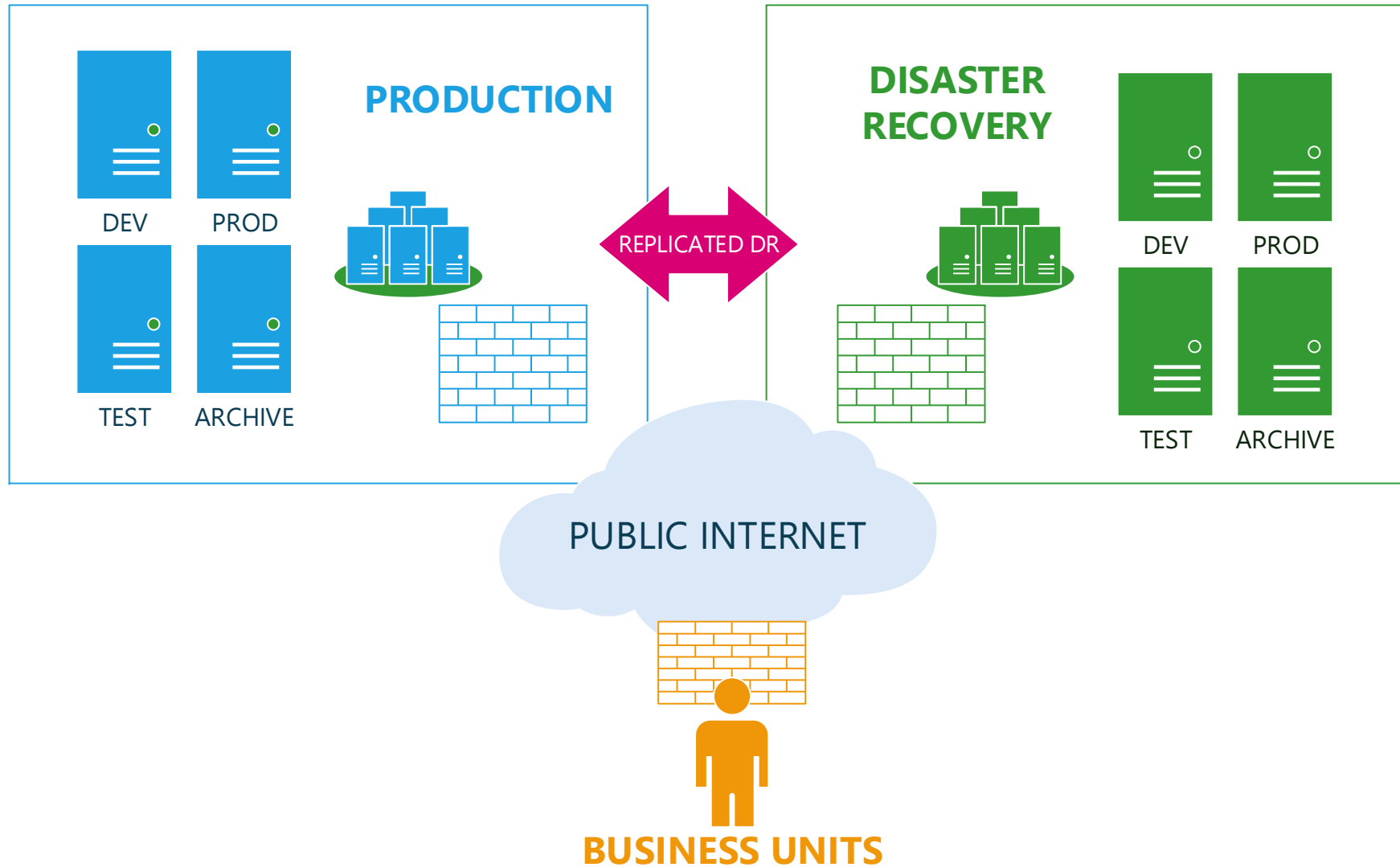
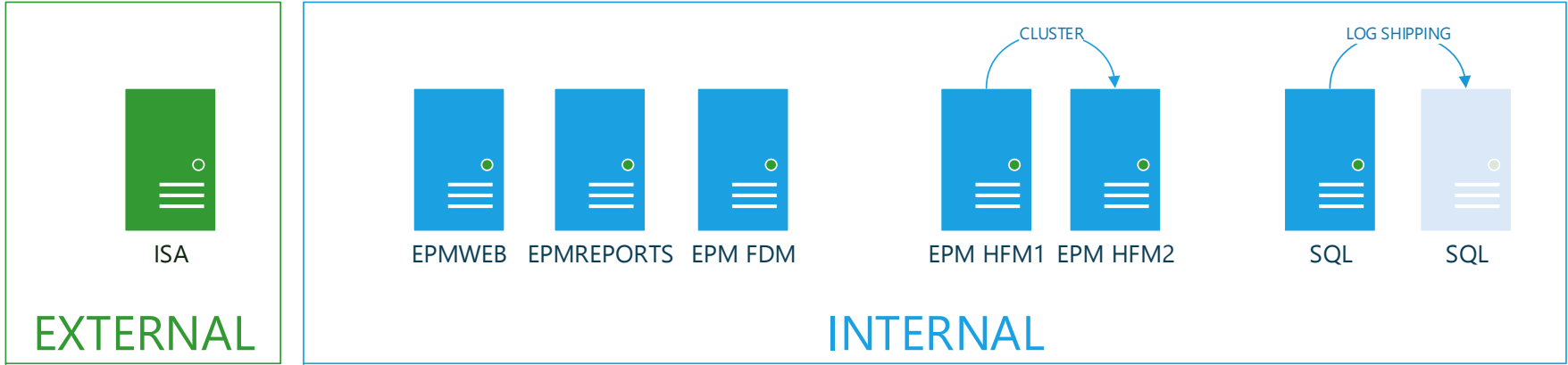JAMES&MONROE

Rank's EPM Solution
a process perspective

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Rank's EPM Solution
a process perspective

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Rank's EPM Solution
an IT perspective

PRODUCTION

DISASTER RECOVERY

DEV   PROD

TEST   ARCHIVE

REPLICATED DR

DEV   PROD

TEST   ARCHIVE

PUBLIC INTERNET

BUSINESS UNITS

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Rank's EPM Solution
an IT perspective

EXTERNAL

INTERNAL

ISA

CLUSTER

LOG SHIPPING

EPMWEB EPMREPORTS EPM FDM

EPM HFM1 EPM HFM2

SQL SQL

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Rank's EPM Solution
an Accounting perspective

- One version of the truth
  - USGAAP / IFRS

- Automated translation and consolidation
  - Traceable adjustments

- Robust global validations and process controls
  - SOX compliant

- Transparent and timely reporting

- Non Core Financials
  - Tailored data collection
  - Storage and
  - Reporting

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Key Challenges
- HOW RANK FACES THEM USING HFM

Key Challenges

Challenge	Approach
Multiple: • Data Sources / Currencies / Time zones	Central - HFM Application storing 28 currencies Decentralised – FDQM for data loading, independently accessed via XXX locations.
Month-end close across boarders • Time zones / Support	HFM Process management - accounting validations Scheduled Financial Reporting to track progress

Key Challenges

Challenge	Approach
Intercompany	HFM's default robust Intercompany matching function
Reporting strategy	Today – flexible excel and web based financial reporting from HFM Tomorrow – HFM plus BI for increased band of data

Key Challenges

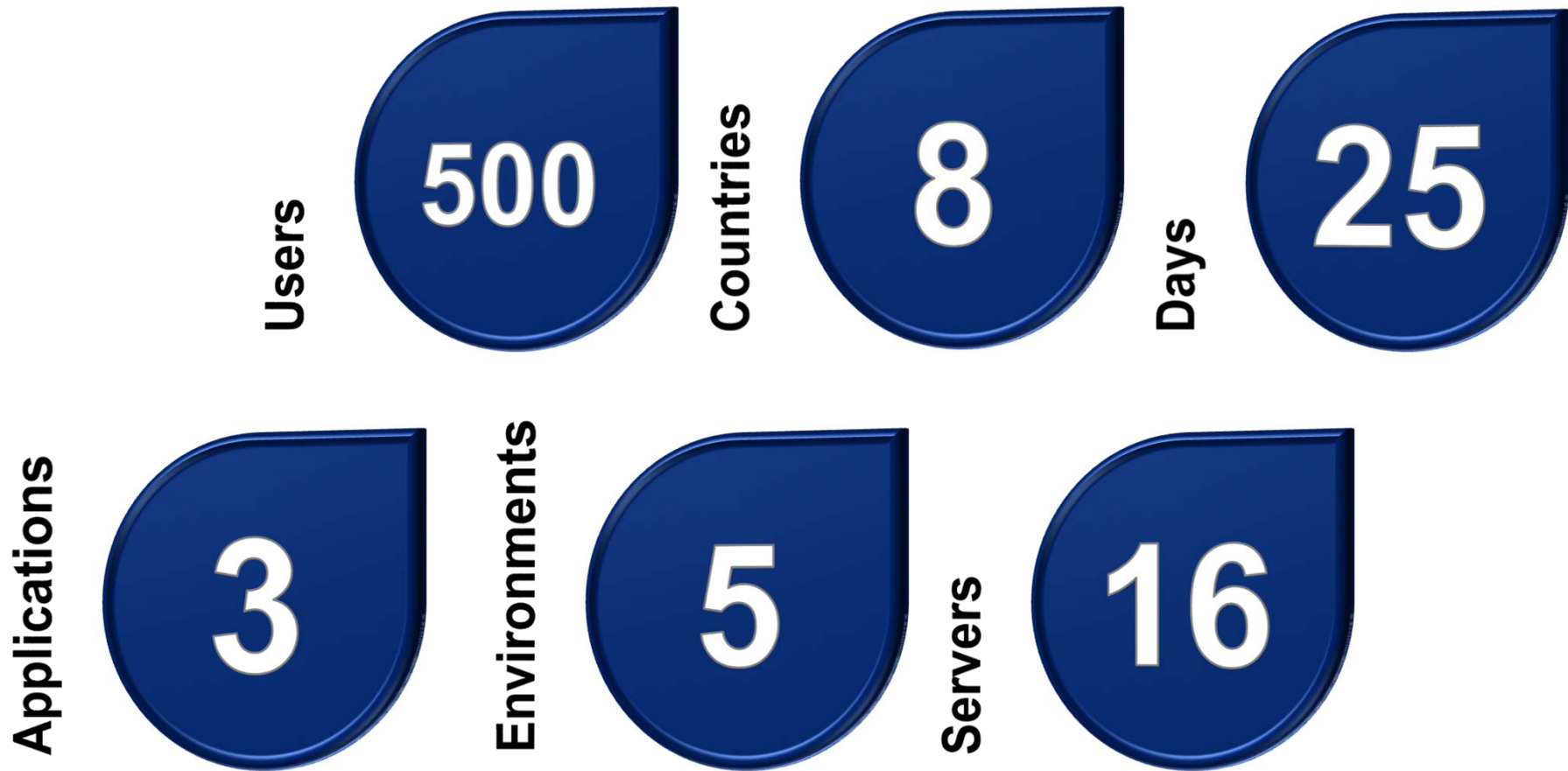| Challenge	Approach
Regulatory Requirements - SOX & External Reporting	Tight IT and process controls Audited annually by the Big 4
International user base	HFM web based enabling multiple languages HFM allows multiple reporting structures IT support 24/7, global support
Acquisitions / Rapid Application flex • Mappings / Metadata / Process Changes	HFM provides the ability to implement and change quickly the key is to have the correct change control processes in place.

Recent Successes
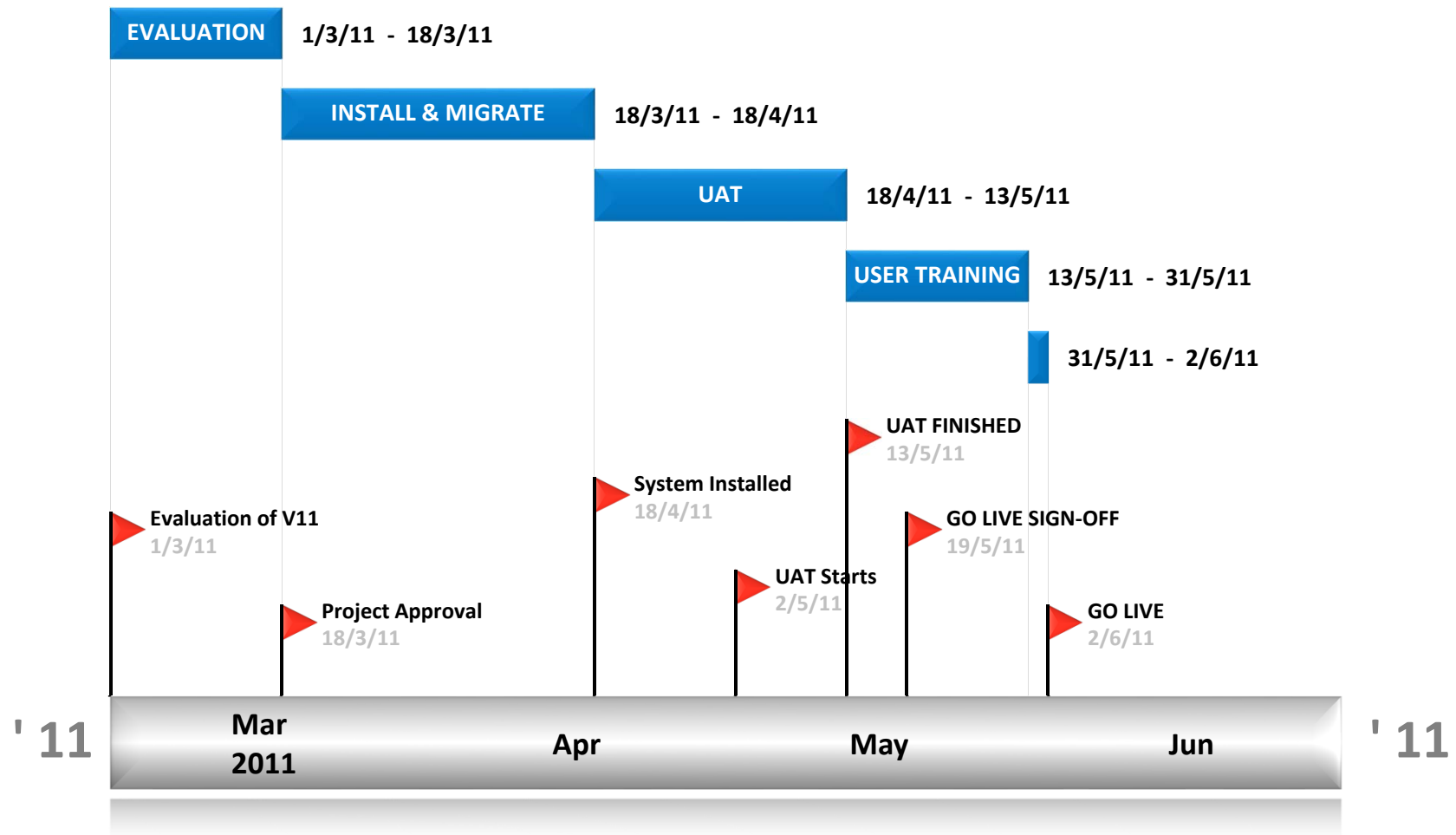
- UPGRADING HFM

Upgrading to Version 11.1.2.1

- Tight timeframe to upgrade to fit in with:
  - Rank Group mergers and acquisitions priorities
  - Reporting commitments and available opportunities to upgrade
  - Small window of opportunity
- Virtual Architecture
- Public (Internet) Facing Site
- Automated Log Shipping and Disaster Recovery
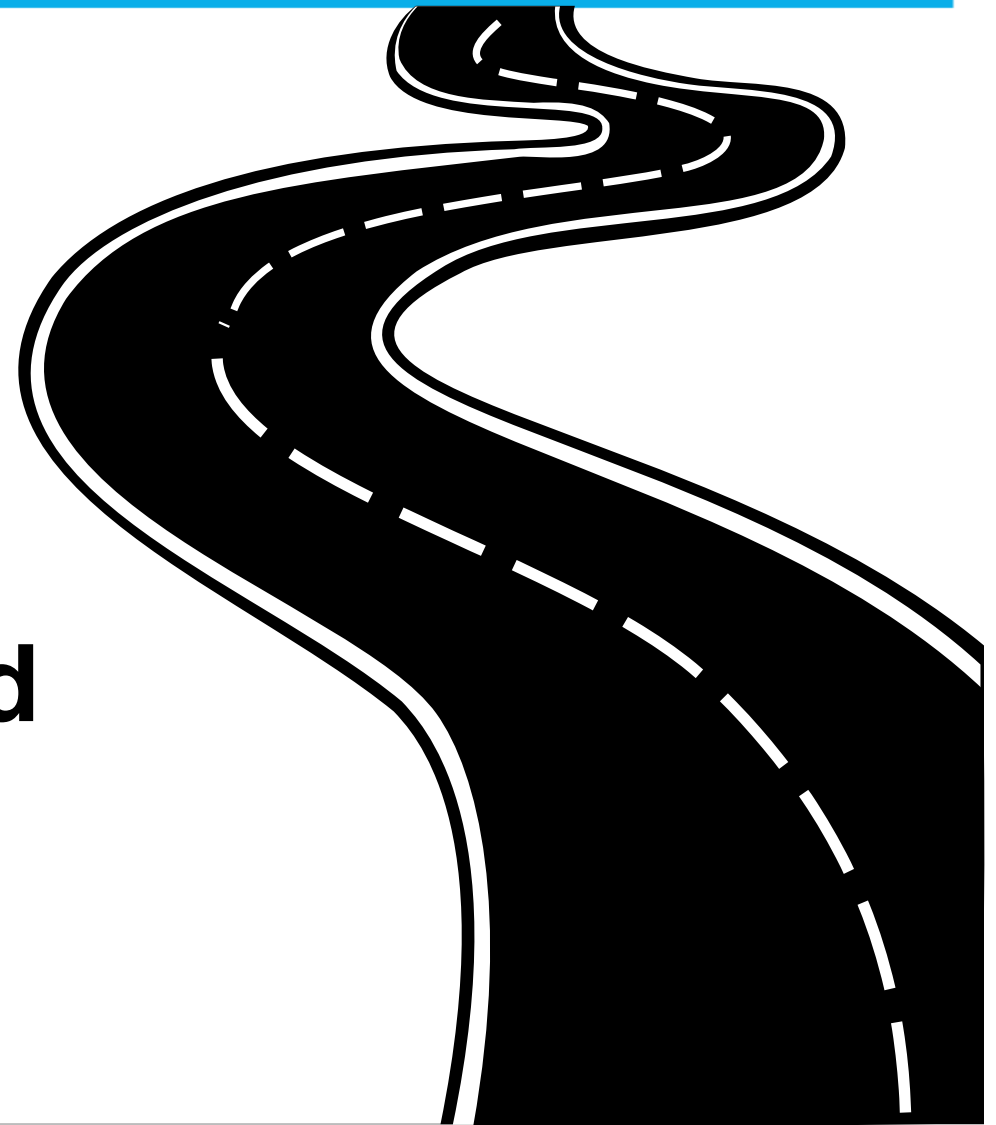
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Upgrading to Version 11.1.2.1
by the numbers

Users 500

Countries 8

Days 25

Applications 3

Environments 5

Servers 16

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Upgrading to Version 11.1.2.1

EVALUATION — 1/3/11 - 18/3/11

INSTALL & MIGRATE — 18/3/11 - 18/4/11

UAT — 18/4/11 - 13/5/11

USER TRAINING — 13/5/11 - 31/5/11

31/5/11 - 2/6/11

UAT FINISHED
13/5/11

System Installed
18/4/11

GO LIVE SIGN-OFF
19/5/11

Evaluation of V11
1/3/11

UAT Starts
2/5/11

Project Approval
18/3/11

GO LIVE
2/6/11

Mar
2011

Apr

May

Jun

'11

'11

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Moving Forward

- 2013

Moving Forward

Key Principles

- Single data source for consolidated results
- Maximum Flexibility
- Reporting must drive the process
- Deliver financial statements efficiently
- Perform better financial analysis and reporting
- Ensure proper controls are in place

Moving Forward

Moving Forward

2010	**2011**	**2012**	**2013**			**2014**	
STABALISE	MAINTAIN	ENHANCE	SIMPLIFY	REDUCE MONTH-END	INCREASE BI CAPABILITY	IDENITFY	ENHANCE

Labels above timeline: PACTIV, FRAM, UCI, GPC, DOPACO
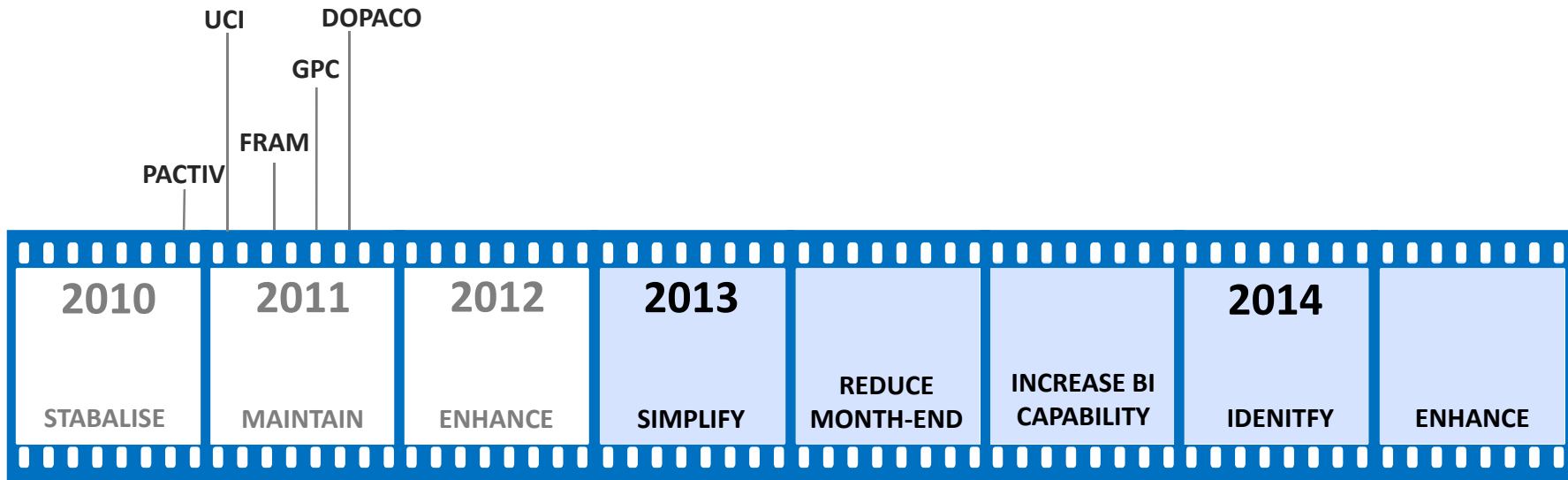
Key Learnings

Key Learning's

- Do you know what you actually need?
- Make sure the project has both an IT and Finance Leader
- Have the right consultants and business project manager
- Understand that requirements will change
- Understand your data and you will understand your requirements

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Questions

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APPENDIX
- INTRODUCTION TO J&M

Introducing James & Monroe

- Business Consulting company focused on Enterprise Performance Management (EPM) and Business Intelligence (BI) in both development and ongoing annual support of applications

- Founded in 2001

- Experienced Management Team - involved in EPM & BI since the mid 80's

- Strong accounting and commercial management backgrounds as well as technical

- 30+ Consultants sourced globally certified in their field

Our credentials

- J&M are an Oracle Platinum Partner with specialisations in HFM, Essbase, Planning and OBIEE/OBIA

- J&M are Microsoft Gold Certified in the BI and Data management solutions competencies

ORACLE® Platinum Partner

Microsoft® GOLD CERTIFIED *Partner*

About Todays Speaker

Presenter: Richard Philipson

Organisation: James & Monroe

Blog: http://hyperionnz.blogspot.com

Position: Practice Manager New Zealand

Bio: As Solution Architect with James & Monroe, I have worked for over 11 years with the Hyperion product range. My areas of expertise cover almost the entire Hyperion product range (Financial Consolidation, Budgeting & Forecasting, and Business Intelligence), I have also taught for Oracle University. My industry experience allows me to provide a unique perspective for systems architecture, design, and implementation.

Qualifications: Certified Oracle Hyperion Financial Management
Certified Oracle Hyperion Essbase
Certified Oracle Hyperion Planning
Oracle University Accredited Instructor

Hyperion @ 42 Below

Hyperion @ 42 Below A New Zealand (Australasian) guide to the features of the Oracle EPM Suite. Fixes an...

search

Magazine ▾ | Home   Disclaimer   Browser Requirements

MAR 4 NZOUG - Yes we are talking about BI & EPM too.

If you are thinking of attending NZOUG please see below of a discounted rate $100 off attendance cost.

J&M presenting at the New Zealand Oracle User Group (NZOUG) Conference

Every 18 months NZOUG Committee organise the largest Oracle User Conference Kiwis have ever seen! And this time it is coming to Te Papa, Wellington! For good measure, and to show all our international speakers some good old Kiwi hospitality - they are throwing a great party at Mac"s Brewery as well. You do not want to miss this! To be held on March 18th-19 2013 inclusive.

FEB 27 ODTUG BI/EPM Seriously Practical Conference Melbourne

For anyone looking for the ODTUG experience and cant afford to get over to KSCOPE13, ODTUG is coming to Australia.

James & Monroe are proud to present at ODTUG in 2013. ODTUG is bringing its BI/EPM Seriously Practical Training to Melbourne with two solid days of deep-dive training on designing and optimising your BI/ EPM investments

If you haven't already registered use the following code. IM to

OCT 29 Movember

Although this is an EPM Blog, It's nearly Movember and time to make a difference.

Movember - a global movement

Since its humble beginnings in Melbourne Australia, Movember has grown to become a truly global movement inspiring more than 1.9 Million Mo Bros and Mo Sistas to participate with formal campaigns in Australia, New Zealand, the US, Canada, the UK, South Africa, Ireland, Finland, the Netherlands, Spain, Denmark, Norway, Belgium and the Czech Republic.

OCT 15 ODTUG Conferences in Melbourne and Auckland (Moved Q1 2013)
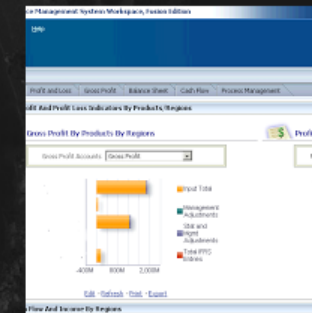
AUG 30 Embedding OBIEE11g into EPM 11.1.2.1 Workspace

I thought I would share the results of my Google searches that annoyed me to no end.

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APPENDIX
- ODTUG

ODTUG
Where the Learning Never Stops

be a part of a **community**

What is **ODTUG?**
ODTUG is an **independent, not-for-profit, global organization** whose sole purpose is to **keep you informed, educated,** and on the **cutting-edge** of the **constantly changing technology landscape.**

get connected
find resources
network

- BI
- EPM
- APEX
- Development
- Administration

2,500 technical files in our database for Members only

We've got a community for you.

ODTUG Members span across 126 countries around the world

JOIN

ODTUG.com

Become a Part of It.